

## Joao Ferreira Bento

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**From:** M. Markus - WiMo Germany [markus@wimo.com]  
**Sent:** mardi, 27. mars 2007 15:15  
**To:** Joao Ferreira Bento  
**Subject:** RE: [Web] Question abt. price, availability, shipment cost

Ok, 30 days is very long. But I hope you can do your best that we have the money faster.  
Here in germany we call is "now, without any credit". We deliver and get fast our money.

So, please send me your PO and we wills end out your shipment as soon as we can.

Mit freundlichen Grüßen / best regards  
M. Markus

WiMo Antennen und Elektronik GmbH, Am Gaexwald 14, 76863 Herxheim, Germany Tel. (+49) 7276 9668-0 Zentrale -17 Durchwahl FAX (+49) 7276 6978 <http://www.wimo.com> e-mail: markus@wimo.com HRB Landau Nr. 2265, Geschäftsführer: Volkmar Junge, Monika Junge

> -----Original Message-----

> From: Joao Ferreira Bento [mailto:joao.bento@cern.ch]  
> Sent: Tuesday, March 27, 2007 2:57 PM  
> To: markus@wimo.com  
> Subject: RE: [Web] Question abt. price, availability, shipment cost

>  
>  
> Thanks for your e-mail, as written on those conditions (20.2) it  
> shouldn't take more than 30 days after invoice received, and I will  
> personally contact our buyer at purchasing service to take a special  
> care on this quick payment for you. Perhaps I can arrange it on one  
> week.

>  
> I tried several times to buy goods with advanced payment and never  
> could place an order. Purchasing service tell me to change provider,  
> so I prefere to ask you before ordering.

> Regards,  
> João Bento

> -----Original Message-----

> From: M. Markus - WiMo Germany [mailto:markus@wimo.com]  
> Sent: mardi, 27. mars 2007 14:27  
> To: Joao Ferreira Bento  
> Subject: RE: [Web] Question abt. price, availability, shipment cost

> Hello again,

>  
> I can see CERN has payed last invoice with advanced payment, so it  
> should be possible.  
> When we deliver and you pay later, we want to have the money as soon  
> as possible.

>  
> We are not such a big company that wee can wait weeks and month till  
> we receive our money.  
> How long do you think it will need till we receive our money?

> Mit freundlichen Grüßen / best regards M. Markus

>  
> WiMo Antennen und Elektronik GmbH, Am Gaexwald 14, 76863 Herxheim,  
> Germany Tel. (+49) 7276 9668-0 Zentrale -17 Durchwahl FAX (+49)  
> 7276 6978 <http://www.wimo.com> e-mail:

> markus@wimo.com HRB Landau Nr. 2265, Geschäftsführer: Volkmar Junge,  
> Monika Junge  
>  
>  
>  
> > -----Original Message-----  
> > From: Joao Ferreira Bento [mailto:joao.bento@cern.ch]  
> > Sent: Tuesday, March 27, 2007 2:08 PM  
> > To: markus@wimo.com  
> > Subject: RE: [Web] Question abt. price, availability, shipment cost  
> >  
> >  
> > Dear M. Markus,  
> >  
> > First of all, I must thank you for your quick answer. Then  
> > I would ask  
> > you to take a look on CERN purchasing conditions on this document:  
> > <<http://fi-purchasing.web.cern.ch/fi-purchasing/1814-II.pdf>>  
> >  
> > Please read chapter IV. PRICES - PAYMENTS - FINANCIAL  
> > PROVISIONS. It's  
> > impossible to us to make purchases with advanced payment, I  
> > apologize.  
> > If you agree with this conditions I am ready to buy at your price.  
> >  
> > Best regards  
> > João Bento  
> >  
> > -----Original Message-----  
> > From: M. Markus - WiMo Germany [mailto:markus@wimo.com]  
> > Sent: mardi, 27. mars 2007 13:51  
> > To: Joao Ferreira Bento  
> > Subject: RE: [Web] Question abt. price, availability, shipment cost  
> >  
> > Hello,  
> >  
> > you know that US prices are w/o VAT. Our prices contain 19%  
> > VAT. Price  
> > w/o VAT will be 376.51 Euro.  
> > MFJ-269 376.51 Euro  
> > MFJ-39 34.58 Euro  
> > MFJ-66 31.07 Euro  
> >  
> > Freight charges: to CH-1211 freight charge will be 20 Euro  
> >  
> > All goods are on stock.  
> > Payment can be done with creditcard or wire transfer.  
> >  
> > Mit freundlichen Grüßen / best regards M. Markus  
> >  
> > WiMo Antennen und Elektronik GmbH, Am Gaexwald 14, 76863 Herxheim,  
> > Germany Tel. (+49) 7276 9668-0 Zentrale -17 Durchwahl FAX (+49)  
> > 7276 6978 <http://www.wimo.com> e-mail:  
> > markus@wimo.com HRB Landau Nr. 2265, Geschäftsführer:  
> > Volkmar Junge,  
> > Monika Junge  
> >  
> >  
> > > -----Original Message-----  
> > > From: Joao.Bento@cern.ch [mailto:Joao.Bento@cern.ch]  
> > > Sent: Tuesday, March 27, 2007 12:35 PM  
> > > To: order@wimo.com  
> > > Subject: [Web] Question abt. price, availability, shipment cost  
> > >  
> > >  
> > > Von: Joao Bento  
> > >  
> > > Dear Sir,  
> > >

> > > Seing Wimo name on CERN sellers database I presume we  
> > already bought  
> > > from you. CERN would like to buy you one, then perhaps  
> > several of the  
> > > MFJ-269 TOS Analyzer (if tests succeed), but your price of  
> > EUR 435 is  
> > > much higher than the manufacturer price of USD \$379.95, so  
> > I pray you  
> > > to send me an offer for this item, and also its carrying  
> > case MFJ-39  
> > > and coils MFJ-66.  
> > >  
> > > Kind Regards,  
> > > Joao Bento  
> >  
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